

Ian Berry - Leadership Valueologist Professional Services Value Promise



I've observed consistently over more than a quarter of a century that in the most remarkable workplaces people feel **valued**, live **values**, and deliver **value**.

I've learned that the sure-fire pathway to co-create such a workplace is to increase the number of people being **remarkable**, and doing **meaningful** for them and highly **valuable** for others work.

The key consequence of above is better business results at less personal cost.

This is the purpose of my tailored work with you.

To this end I make you the following value promise

Process

I give away my best insights, inspirations and ideas in person and online without attachment to getting back. Learn more at <http://www.ianberry.biz/complimentary-courses/> and <http://www.ianberry.biz/events-inspire-remind-youre-remarkable/>

Policy

When approached to do business I determine the objectives of working together with you, how progress will be measured in achieving these objectives, and the value to you of success. My professional fees are based on value as perceived by you. **My goal always is to give you a minimum 100 times return on your investment in my services.** Learn more at <http://www.ianberry.biz/working-together/>

Procedure

I will only ever invoice you monthly in advance so that either of us can exit our partnership without any sacrifice.

Practice

In all my work with you I will share the truth as I see it in candid and convivial ways without exception, and regardless of when it may be to my personal disadvantage.

Systems

I use the methodologies I've mastered and diligently continue to hone, to shine the light on matters where you and everyone I work with can be more of the best versions of yourselves, elevate your leadership, develop more leaders, and improve your processes, policies, procedures, practices and systems so that it's simple for people to bring their very best to their work every day.

Every day I enhance my gifts in order to feel valued, live my values, and deliver value, while helping others to do the same in their own best ways.

Ian Berry

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