

To book Ian Berry for your next conference or leadership event contact Ian direct on +61 418 807 898, or any of the people listed on page two whom Ian is proud to be represented by.

All of my work for you is meticulously researched and tailored just for you. **Plus** I provide follow-through mentoring and application packages that help you to ensure that insights, inspiration and ideas translate into innovation.



Before my presentation or tailored team talk or master-class I will

- ✓ Tailor my work for you through meticulous research.
- ✓ Find out about the small yet significant changes you could make to what you already do well.
- ✓ Discover what lies hidden that when acted upon would make a profound difference to your business results.
- ✓ Agree with you on how I will best help you achieve your goals.
- ✓ Agree with you in writing as to the return on your investment in my services. My aim is a minimum of 10 times.

During my presentation or tailored team talk or master-class I will

- ✓ Arrive as early as we agreed on so that I'm engaged with people before my work begins.
- ✓ Be accessible to you at all times.
- ✓ Tell you the truth as I see it at all times.
- ✓ Co-ordinate all my actions with others.
- ✓ Ensure alignment is maintained with other speakers, your staff or your agents.
- ✓ Be positive, enthusiastic, and energetic.
- ✓ Share stories and humour people can relate to in their own way.

After my presentation or tailored team talk or master-class I will

- ✓ Be available for onsite mentoring as agreed.
- ✓ Be available to discuss specifics with anyone desiring to do so.
- ✓ Help you with anything appropriate that adds value to or enhances the experience of working together.
- ✓ Make special web pages and online learning resources available to those people I have agreed I will and anyone else you deem appropriate.
- ✓ Fully debrief you and other people as agreed.

Patrick Sweeney, Australian Speakers Bureau, 1800 477 325

Barry Markoff, ICMI Speakers & Entertainers, Melbourne, Australia, +61 3 9529 3711

Rebecca Clarke, ICMI Speakers & Entertainers, Sydney, Australia, +61 417 505 100

Libby Henderson Kelly , ICMI Speakers & Entertainers, Canberra, Australia, +61 410 205 347

Frank Kovacic, ICMI Speakers & Entertainers, Melbourne, Australia, +61 418 889 798

Rosanna La Martina, ICMI Speakers & Entertainers, Sydney, Australia, +61 2 9908 4222

Angus Waddell, ICMI Speakers & Entertainers, Brisbane, Australia, +61 427 532 443

Kwai Yu, Linchpin Academy United Kingdom, +44 78371 69224

Jason Kidger or Helene Greenham, Platinum Speakers + Entertainers Australia, 1300 314 788

Jacqui Bridson, Renegade Management Australia, +61 3 9585 2233

Dave Phua, Training Edge International Singapore, +65 6333 0737

Priscilla Chan, Speakers Connect China and Hong Kong, +852 9424 6191

Derek Williams, Speakers for Results United Kingdom +44 1438 310 191

Susan Furness, Strategic Solutions United Arab Emirates, +971 50 6556126

I engaged Ian Berry to talk to my team and challenge them to bring their very best to the office every single day as we commenced the new financial year.

I recommend Ian as a value-add to any business leader or staff member and feel confident each participant will walk away inspired with a greater understanding of themselves and equipped with additional ideas and techniques of how to achieve their very best performance each and every day.

Luke Rieniets
Senior Business Banking Manager,
Bendigo Adelaide Bank Ltd



Ian has a real sense of engagement with his audience. He has the great ability to read the audience and adapt his presentation style to ensure a rewarding experience for all participants.

Ian is passionate, business savvy and very articulate. He is a proven winner with our syndicates as indicated by his consistently high ratings by members. Ian is a professional who can be relied upon to deliver on your expectations.

Barry Westhorpe
when Chief Executive - Victoria,
The CEO Institute



I wanted to write to say thank you again, for such an inspiring lecture you gave to the TEC 19 group, up in the Blue Mountains over a week ago. You have had a significant impact on my thinking for the future and life in general. I know I will have contact with you again.

Jacqueline Doon
Managing Director, Ormco Pty Ltd



Ian Berry spoke at my Academy for Chief Executives Group. He was a very popular speaker with my members, with average marks of 8.8. Ian's authenticity and 'no-holds-barred' approach to leadership was refreshing, inspirational, motivational and had great take away value. As I say, he 'calls a spade a shovel', and I highly recommend him to any CEO or Managing Director who wants to positively impact performance within their organisation.

Joe Adams
Academy for Chief Executives,
Group 11



We have had some great presentations at our breakfasts, and your presentation was one of the very best ever.

Malcolm White
Managing Director, Communicat

