

Ian Berry's Recommended Reading List

Abraham, Keith; **Living Your Passion**, Passion Press, 2004

Adams, Marilee, **Change Your Questions, Change Your Life Third Edition**, Berrett-Koehler Publishers, Inc.

Adams, Lindsay; **The DNA of Business Relationships How to Engage, Expand, and Energize Relationships**, Teamocracy, 2018

Alexander, Jon with Arianne Conrad, **Citizens Why the Key to Fixing Everything is All of Us**, Canbury, 2022

Anderson, Chris; **TED Talks The Official TED Guide to Public Speaking**, Headline Publishing Group, 2016

Armstrong, Karen; **Sacred Nature How we can recover our bond with the natural world**, The Bodley Head, 2022

Asacker, Tom; **The Business of Belief** - How the world's best marketers, designers, salespeople, coaches, fundraisers, educators, entrepreneurs and other leaders get us to believe, Library of Congress, 2013

Back, Ken and Kate; **Assertiveness at Work**, McGrawHill, 1992

Barrett, Richard; **The New Leadership Paradigm**, available from www.lulu.com

Bayley, Stephen; Mavity, Roger; **Life's a Pitch, how to be business like with your emotional life and emotional with your business life**, Bantam Press, 2007

Beck, Martha; **The Way of Integrity Finding the path to your true self**, Piatkus, 2021

Bennis, Warren; **On becoming a leader**, Addison-Wesley 1989

Bennis, Warren; **Still Surprised: A Memoir of a Life in Leadership**, Jossey-Bass, 2010

Berger, Jonah; **Contagious - Why Things Catch On**, Simon & Shuster, 2013

Berger, Warren; **The Book of Beautiful Questions**, Bloomsbury Publishing 2018

Berry, Ian; **Changing What's Normal**, Customer Centred Consulting, 2011

Berry, Ian; **The Appreciative Leader**, Customer Centred Consulting, 2016

Berry, Ian; **Remarkable Workplaces** Customer Centred Consulting, 2019

Berry, Ian; **Heart-Leadership Become the wise leader you want to be**, Customer Centred Consulting, 2020

Blanchard, Ken and Bowles, Sheldon; **Big Bucks**, HarperCollins Business, 2000

Blanchard, Ken and Bowles, Sheldon; **Gung Ho**, HarperCollins, 1998
Blanchard, Ken and Bowles, Sheldon; **Raving Fans**, The Business Library, 1993

Bodanis, David; **The Art of Fairness, The Power of Decency in a World Turned Mean**, The Bridge Street Press, 2020

Botelho, Elena and Powell, Kim with Tahl Raz; **The CEO Next Door**, Virgin Books, 2017

Bolton, Robert; **People Skills**, Simon and Shuster, 1987

Bouee, Charles-Edward; **China's Management Revolution**, Palgrave Macmillan, 2011

Buckingham, Marcus; Coffman, Curt; **first break all the rules What the World's Greatest Managers Do Differently**, Pocket Books, 2005

Burg, Bob; Mann, John David; **'The Go-Giver'** Penguin, 2007

Branson, Richard; **Business Stripped Bare**, Virgin Books, 2008

Branson, Richard; **Screw Business As Usual**, Virgin Books, 2011

Bregman, Rutger, **Humankind - A Hopeful History**, Bloomsbury, 2020

Brooks, David, **The Second Mountain**, Penguin Books, 2019

Brown, Brene; **Daring Greatly. How the Courage to Be Vulnerable Transforms the Way We Live, Love, Parent and Lead**, Penguin 2012

Brown, Brene; **Atlas of the Heart Mapping meaningful connection and the language of human experience**, Vermillion, 2021

Bryan, Mark, Cameron, Julia; **The Artist's Way At Work**, William Morrow and Company Inc., 1998

Cain, Susan; **Quiet The Power of Introverts in a World That Can't Stop Talking**, Penguin Books, 2012

Calloway, Joe; **Becoming a category of one - How Extraordinary Companies Transcend Commodity and Defy Comparison**, John Wiley & Sons, Inc. 2003/2009

Campbell, Joseph; **The Hero with a Thousand Faces**, Pantheon Books, 1949

Capelli, Glenn; **thinking caps**, Capa Pty Ltd, 2009

Capra, Fritjof; **The Turning Point**, Flamingo, 1983

Carney, Mark; **Value(s) Building A Better World For All**, William Collins, 2021

Carse, James P; **Finite and Infinite Games**, Free Press, 1986

Carlzon, Jan; **Moments of Truth**, Harper & Row, 1989

Cerf, Vint; Nordfors, David; **The People Centered Economy: The New Ecosystem For Work**, IIIJ Foundation, 2018

Chamorro-Premuzic, Tomas; **Why Do So Many Incompetent Men Become Leaders? (and how to fix it)**, Harvard Business Review Press, 2019

Chapman Bob; Sisodia Raj; **Everybody Matters The Extraordinary Power of Caring for Your People Like Family**, Portfolio Penguin, 2015

Childre, Doc; Martin, Howard, with Donna Beech, **The HeartMath Solution**, HarperCollins e-books, 1999

Charlesworth, Ric; **The Coach**, Pan Macmillan Australia Pty Limited, 2001

Chopra, Deepak; **Peace is the Way**, Rider, 2005

Chopra, Deepak; **Unconditional Life**, Bantam, 1992

Chin-Ning Chu; **The Secrets of the Rainmaker**, Stealth Productions Australia, 1997

Church, Matt; **Amplifiers** - The Power of Motivational Leadership to Inspire and Influence, John Wiley & Sons, 2013

Church, Matt; Stein, Scott; Henderson, Michael; **Thought Leaders**, Harper Collins Publishers, 2011

Church, Matt; Coburn, Sacha; Fink, Col; **Speakership**, Thought Leaders Publishing, 2015

Clear, James; **Atomic Habits Tiny Changes, Remarkable Results**, Random House Business Books, 2018

Clinton, Bill; **Giving – how each of us can change the world**, Hutchinson , 2007

Codrington, Graeme; Coats, Keith; **Leading in a changing World: Lessons for future focused leaders**, TomorrowToday Global, 2015

Coffman, Curt; Gonzalez-Molina, Gabriel; **Follow This Path**, Random House, 2004

Collins, James C., Porras, Jerry I.; **Built to Last: Successful habits of visionary companies**, Random House, 2000

Collins, Jim; **Good to Great**, Random House, 2001

Collis, Jack; **When Your Customer Wins, You Can't Lose**, Harper Business, 1998

Colvin, Geoff, **Humans Are Underrated**, Portfolio / Penguin, 2015

Conaty, Bill; Charan, Ram; **The Talent Masters: Why Smart Leaders Put People Before Numbers**, Crown Business, 2010

Conley, Chip; **Wisdom At Work**, Portfolio Penguin, 2018

Covey, Stephen R.; **The 8th Habit**, Free Press, 2004

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Covey, Stephen R. with Breck England; **The 3rd Alternative**, Simon & Shuster, 2011

Coyle, Daniel; **The Talent Code**, Random House/Arrow Books 2010

De Graaf, John Banker, David; **What's the economy for anyway?** Bloomsbury Press, 2011

Denning, Stephen; **The Leaders Guide to Storytelling**, Jossey Bass, 2005

Denning, Stephen; **The Age of Agile: How Smart Companies Are Transforming The Way Work Gets Done**, Amacom, 2018

Davies, Graham; **The Presentation Coach**, Capstone, 2010

Delosa, Jack; **Unwritten - Reinvent Tomorrow**, The Entourage Education Group Pty Ltd, 2016

Diamandis, Peter H.; Kotler, Steven; **Abundance**, Free Press, 2012

Dignan, Aaron; **Brave New Work**, Portfolio Penguin, 2019

Duarte, Nancy; Sanchez, Patti; **Illuminate: Ignite Change with Speeches, Stories, Ceremonies, and Symbols**, Portfolio Books, 2016

Duarte, Nancy; **resonate present visual stories that transform audiences**, John Wiley & Sons, 2010

Duhigg, Charles; **The Power of Habit - why we do what we do and how to change**, Random House Publishers 2013

Dweck, Carol S.; **Mindset: The New Psychology of Success**, Random House, 2007

Dyer, Wayne; **You'll See It When You Believe It**, Arrow, 1990

Eisenstein, Charles; **The More Beautiful World Our Hearts Know is Possible**, North Atlantic Books, 2013

Elkington, John; Hartigan, Pamela; **The Power of Unreasonable People**, Harvard Business Press, 2008

Eisner, Michael D; **Working Together - Why Great Partnerships Succeed**, Harper Collins 2010.

Enns, Blair; **The Win Without Pitching Manifesto**, Gegen Press 2010/2018

Farber, Steve; **The Radical Leap**, Dearborn Trade Publishing, 2004

Farber, Steve; **Greater Than Yourself**, Broadway Books, 2009

Farber, Steve; **Love is Just Damn Good Business: Do What You Love in the Service of People Who Love What You Do**, McGraw-Hill Education, 2019

Ferrazzi, Keith and Raz Tahl, **Never Eat Alone And Other Secrets to Success, One Relationship at a Time**, Currency, 2014

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Ferriss, Timothy; **The 4 – Hour Workweek**, Crown Publishers, 2007

Ferrucci, Piero; **The Power of Kindness**, Penguin 2006

Flannery, Tim; **The Weather Makers**, Text Publishing, 2005

Forleo, Marie; **Everything is Figureoutable**, Penguin, 2019

Foroohar, Rana; **Don't Be Evil - The Case Against Big Tech**, Allen Lane, 2019

Fox, Dr. Jason; **The Game Changer**, John Wiley & Son Australia, 2014

Fox, Dr. Jason; **How to Lead a Quest**, John Wiley & Son Australia, 2016

Frankl, Viktor; **Man's Search For Meaning**, Beacon Press, 2006 (original publication) 1946

Friedman, Thomas; **Hot, Flat, and Crowded**, Allen Lane an imprint of Penguin Books, 2008

Friedman, Thomas; **The Lexus and the Olive Tree**, Anchor Books a division of Random House, Inc. 2000

Friedman, Thomas; **The World is Flat**, Penguin, 2006

Fritz, Robert; **The Path of Least Resistance**, Fawcett Columbine, 1984

Gage, Randy; **Risky is the new safe**, John Wiley & Sons, Inc., 2013

Gardner, Howard; **Frames of Mind, The Theory of Multiple Intelligences**, Basic Books, 1993

Garratt, Bob; **The fish rots from the head**, Profile Books Ltd, 2003

Gawande, Atul; **Better: A Surgeon's Notes on Performance**, St Martin's Press 2008

Gawande, Atul; **The Checklist Manifesto How To Get Things Right**, Profile Books Ltd, 2010

Gerzon, Mark; **Global Citizens**, Rider, 2010

Gilding, Paul; **The Great Disruption**, Bloomsbury, 2011

Gino, Francesca; **Rebel Talent Why it Pays to Break the Rules at Work and in Life**, Macmillan, 2018

Ginsberg, Scott; **How To Be That Guy**, Front Porch Productions, 2006

Gitomer, Jeffrey, **Little Red Book of Selling**, Bard Press, 2005

Gitomer, Jeffrey, **Sales Bible**, Collins, 2008

Goleman, Daniel; **Emotional Intelligence**, Bloomsbury, 1996

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Gore, Al; **The Assault on Reason**, Bloomsbury, 2007

Gore, Al; **The Future**, W H Allen, 2013

Gladwell, Malcolm; **Blink**, Penguin, 2005

Gladwell, Malcolm; **The Tipping Point**, Abacus, 2000

Gladwell, Malcolm; **What The Dog Saw and other adventures**, Penguin, 2010

Glazer, Robert, with Mick Sloan; **How to thrive in the virtual workplace**, Bluebird Books for Life, 2021

Godin, Seth; **Linchpin**, Piakus, 2010

Godin, Seth; **Purple Cow**, Portfolio, a member of Penguin Group, 2003

Godin, Seth; **Survival is not enough**, Simon and Shuster, 2001

Godin, Seth; **Tribes**, Piatkus Books, 2008

Godin, Seth; **The Icarus Deception - how high will you fly?**, Portfolio Penguin, 2013

Godin, Seth; **This Is Marketing - you can't be seen until you learn to see** Penguin, 2018

Godin, Seth; **The Practice - Shipping Creative Work**, Penguin, 2020

Goldin, Ian and Kutarna, Chris; **Age Of Discovery**, Bloomsbury, 2016

Goldsmith, Marshall; **What Got You Here Won't Get You There**, Hyperion, 2007

Grant, Adam; **Give and Take: A Revolutionary Approach to Success**, Phoenix, 2013

Gratton, Lynda; **The Shift: The Future of Work is Already Here**, Collins, 2011

Gray, John; **Mars and Venus in the Workplace**, Pan Macmillan

Grayling, A. C.; **What Is Good?**, Weidenfeld & Nicolson, 2003

Grayling, A. C.; **The God Argument The Case against Religion and for Humanism**, Bloomsbury, 2013

Grayling, A. C.; **The Age of Genius The Seventeenth Century & The Birth of The Modern Mind**, Bloomsbury, 2016

Hagel, John; **The Journey Beyond Fear Leverage the Three Pillars of Positivity to Build Your Success**, McGraw Hill, 2021

Hall, David; **Doing the Business**, Virgin Books, 2002

Hamel, Gary; **Leading The Revolution**, Plume, 2002

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Hamel, Gary and Zanini, Michele; **Humanocracy : creating organizations as amazing as the people inside them**, Harvard Business School Publishing, 2020

Hames, Richard; **The Five Literacies of Global Leadership**, Jossey Bass, 2007

Handy, Charles; **The Age of Unreason**, Business Books Limited, 1989

Handy, Charles; **The Hungry Spirit**, Hutchinson, 1997

Hanna, Paul; **You Can Do It!**, Penguin Books Australia Ltd, 1997

Harari, Yuval Noah; **Sapiens: A Brief History of Humankind**, Vintage, 2015

Harari, Yuval Noah; **Homo Deus: A Brief History of Tomorrow**, Vintage, 2017

Harari, Yuval Noah; **21 Lessons for the 21st Century**, Vintage, 2018

Haren, Fredrik; **The Developing World**, Interesting Books, 2010

Haren, Fredrik; **The Idea Book**, Interesting Books, 2004

Harford, Tim; **Adapt**, Little Brown, 2011

Hari, Johann; **Lost Connections**, Bloomsbury, 2018

Hari, Johann; **Stolen Focus Why You Can't Pay Attention**, Bloomsbury, 2022

Hawken, Paul; **Regeneration: Ending The Climate Crisis In One Generation**, Penguin, 2021

Heatherington, Sue; **Quiet Disruptors**, Waterside Voices, 2021

Heffernan, Margaret; **Willful Blindness**, Simon & Shuster, 2011, and 2019

Heffernan, Margaret; **Beyond Measure: The Big Impact of Small Changes**, TED Books, 2015

Heffernan, Margaret; **Uncharted How uncertainty can power change**, Simon & Shuster, 2021

Hill, Napoleon; **Think and Grow Rich**, Fawcett Crest, 1960

Hirst, Chris; **No Bullsh*t Leadership Why the World Needs More Everyday Leaders and Why That Leader is You**, Profile Books, 2019

His Holiness the Dalai Lama and Howard C. Culter, M.D.; **The Art of Happiness**, Hodder & Stoughton, 1998

Hitchens, Christopher; **Letters to a young contrarian**, Perseus Book Group, 2001

Hitchens, Christopher; **God is Not Great**, Allen & Unwin, 2007

Hoffman, Reid; Casnocha, Ben; Yeh, Chris; **The Alliance: Managing Talent in the Networked Age**, Harvard Business Review Press, 2014

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Hoke, Catherine; **A Second Chance: For You, For Me, And For The Rest Of Us, The Domino Project**, 2018

Holiday, Ryan; **The Obstacle Is The Way**, Profile Books Ltd, 2014

Holiday, Ryan; **Ego Is The Enemy**, Profile Books Ltd, 2016

Holiday, Ryan; **Perennial Seller**, Profile Books Ltd, 2017

Holiday, Ryan; **Stillness is the key**, Profile Books Ltd, 2017

Holiday, Ryan; **Courage is Calling Fortune favours the brave**, Profile Books Ltd, 2021

Hollender, Jeffrey and Stephen Fenichell; **What Matters Most – Business, Social Responsibility and the End of the Era of Greed**, Random House, 2004

Hollender, Jeffrey and Bill Breen; **The Responsibility Revolution**, Jossey-Bass, 2010

Horn, Sam; **POP! Stand out in any crowd**, A Perigee Book, Penguin Group, 2006

Hurst, Aaron; **The Purpose Economy**, Elevate Publishing, 2016

Ichiro, Kishimi and Fumitake, Koga; **The Courage To Be Disliked**, Allen and Unwin, 2013

Ismail, Salim with Michael S. Malone and Yurri Van Geest; **Exponential Organisations**, Diversion Books, 2014

Jaworski, Joseph; **Synchronicity The Inner Path of Leadership**, Berrett-Koehler Publishers Inc, 1996 and 1998

Jiwa, Bernadette; **Make Your Idea Matter**, The Story of Telling Press, 2012

Jiwa, Bernadette; **The Fortune Cookie Principle**, The Story of Telling Press, 2013

Jiwa, Bernadette; **difference - the one-page method for reimagining your business and reinventing your marketing**, The Story of Telling Press, 2014

Jiwa, Bernadette; **marketing - a love story**, The Story of Telling Press, 2014

Jiwa, Bernadette; **Meaningful: The Story of Ideas That Fly**, The Story of Telling Press, 2015

Jiwa, Bernadette; **Hunch - turn your everyday insights into the next big thing**, Penguin, 2017

Jiwa, Bernadette; **The Right Story - A Brief Guide to Changing the World**, Perceptive Press, 2018

Jiwa, Bernadette; **Story Driven - You Don't Need To Compete When You Know Who You Are**, Perceptive Press, 2019

Jiwa, Bernadette; **What Great Story Tellers Know**, Page Two Books, 2020

Jiwa, Bernadette; **The Making Of Her**, Bantam, 2022

Joel, Mitch; **Six Pixels of Separation**, Business Plus, 2009

Kahneman, Daniel; **Thinking, Fast and Slow**, Penguin Books, 2011

Kawasaki, Guy; **Enchantment**, Portfolio Penguin, 2011

Keen, Andrew; **The Internet Is Not The Answer**, Atlantic Books, 2015

Kelton, Stephanie; **The Deficit Myth Modern Monetary Theory and How to Build a Better Economy**, John Murray Publishers, 2020

Kiel, Fred; **Return On Character - The Real Reason Leaders and Their Companies Win**, Harvard Business Review Press, 2015

W. Chan Kim and Renee Mauborgne; **Blue Ocean Strategy**, Harvard Business School Press, 2005

Kishimi, Ichiro and Koga, Fumitake; **The Courage To Be Disliked**, Allen and Unwin, 2017

Koch, Richard; **The 80 / 20 Principle**, Nichols Brealey, 2004

Korten, David C; **Agenda for a New Economy: From Phantom Wealth to Real Wealth**, The People-Centred Development Forum, 2nd edition, 2010

Kotter, John P; **Leading Change**, Harvard Business Review Press, 1996

Laloux, Frederic; **Reinventing organisations**, Nelson Parker, 2014

Langer, Ellen, **Mindfulness** (25th Anniversary edition), The Perseus Books Group, 2014

Layard, Richard, **Can We Be Happier? Evidence and Ethics**, Pelican Books, 2020

Leonhard, Gerd; **Technology vs. Humanity The coming clash between man and machine**, Fast Future Publishing Ltd 2016

Lewis, Michael; **Boomerang**, Penguin Books, 2011

Loehr, Jim, Schwartz, Tony; **The Power of Full Engagement**, Allen & Unwin, 2003

Macdonald, Hector; **Truth How the Many Sides to Every Story Shape Our Reality**, Bantam Press, 2018

Mackey, John; McIntosh, Steven; Phipps, Carter; **Conscious Leadership**, Portfolio/Penguin, 2020

Malthouse, Mick and Buttifant, David; **The Ox is slow but the earth is patient**, Allen & Unwin, 2011

Malouf, Doug; **How To Teach Adults in a Fun and Exciting Way**, Business and Professional Publishing, 1994

Mant, Alistair; **Intelligent Leadership**, Allen & Unwin, 1997

Marsh, Nick; McCallum, Mike; Purcell, Dominique; **Strategic Foresight The Power of Standing in the Future**, Crown Content, 2002

McDonald, Geoff; **Done: Why You Fail to Finish Your Projects and What to Do About It**, Kindle, 2017

Also highly recommended by Geoff <https://bookrapper.com/> and <https://1000manifestos.com/>

McKain, Scott; **Create Distinction What to Do When 'Great' Isn't Good Enough to Grow Your Business**, Greenleaf Book Inc, 2012

McKain, Scott; **Iconic How Organisations and Leaders Attain, Sustain and Regain the Ultimate Level of Distinction**, Simon & Shuster, 2018

McKeown, Greg; **essentialism The Disciplined Pursuit of Less**, Virgin Books, 2014

McKeown, Greg; **effortless Make It Easier to Do What Matters Most**, Ebury Edge, 2021

McQueen, Michael; **How To Prepare For What's Next A Guide To Thriving In An Age of Disruption**, Wiley, 2018

Mills, Derek; **The 10 Second Philosophy®**, Hay House UK Ltd, 2012

Mikitani, Hiroshi; **Market Place 3.0 rewriting the rules of borderless business**, Palgrave Macmillan, 2013

Mintzberg, Henry; **Rebalancing Society**, Berrett-Koehler Publishers, Inc, 2015

Monbiot, George; **Out of the Wreckage A New Politics for an Age of Crisis**, Verso, 2017

Moore, Alan; **Do/Build/How to make and lead a business the world needs**, The Do Book Company, 2021

Moore, Johnnie; **unhurried at work**, no publishers name in book, 2020

Moore, Thomas; **Care of the Soul**, HarperPerennial, 1992

Moore, Thomas; **The Re-Enchantment of Everyday Life**, Hodder & Stoughton, 1996

Murphy, Kate; **You're Not Listening What You're Missing & Why It Matters**, Vintage, 2021

Neale, Margo and Lynne Kelly, **Songlines The Power and Promise**, Thames and Hudson, 2020

Neumeier, Marty; **Zag**, New Riders, 2007

Neumeier, Marty; **Metaskills: Five Talents For The Robotic Age**, New Rider, 2013

Neumeier, Marty; **Scramble**, Level C Media, 2018

Newport, Cal; **Deep Work: Rules for Focused Success in a Distracted World**, Grand Central Publishing, 2016

Newport, Cal; **Digital Minimalism: Choosing a Focused Life in a Noisy World Portfolio** Penguin, 2019

Newport, Cal; **A World Without Email**, Penguin Business, 2021

Norber-Hodge, Helena; **Local Is Our Future**, Local Futures, 2019

Orrell, David; **Economyths 11 ways Economics Gets it Wrong**, Icon, 2012

Osterwalder, Alexander and Pigneur, Yves; **Business Model Generation**, John Wiley & Sons, 2010

Parker, Allan; **The Negotiator's Toolkit**, Peak Performance Development, first published in 1997, 5th edition 2019

Parkin, David; Bourke, Paul, with Gleeson, Russ; **Perform – Or Else!**, Information Australia, 1999

Parsons, Rob; **The Heart of Success**, Hodder & Stoughton, 2002

Patterson, Kerry; Grenny, Joseph; McMillan, Ron; Switzler Al; **Crucial Conversations**, McGraw Hill, 2002

Patterson, Kerry; Grenny, Joseph; McMillan, Ron; Switzler Al; Maxfield, David; **Influencer**, McGraw Hill, 2013

Pearce, Colin; **This Glorious Quest - Find and Fulfill Your Dream**, World Sales Center, 2000

Peck, M. Scott; **The Road Less Travelled**, Simon & Shuster, 1978

Penglase, David; **Intentionomics®**, Book Pal, 2012

Perera, Gihan; **The Future of Leadership, Nine Things Successful Leaders Do Now**, First Step Publishing, 2015

Perera, Gihan; **Fast, Flat and Free How the Internet Has Changed Your Business**, First Step Publishing, 2011

Perera, Gihan and Pudney, Chris; **Out of Office Using the Internet for Greater Freedom in Your Work Life**, First Step Publishing, 2011

Peters, Tom; **Re-imagine! Business Excellence in a Disruptive Age**, Dorling Kindersley Limited, 2003

Peters, Tom; **The Little BIG Things**, Harper Studio, 2010

Peters, Tom; **The Excellence Dividend Principles for Prospering in Turbulent Times from a Lifetime in Pursuit of Excellence**, Nicholas Brealey Publishing, 2018

Peters, Tom; **Excellence Now: Extreme Humanism**, Networlding Publishing, 2021

Pfeffer, Jeffrey; Sutton, Robert I; **The Knowing-Doing Gap**, Harvard Business School Press, 2000

Pink, Daniel; **A Whole New Mind**, Allen & Unwin, 2005

Pink, Daniel; **Drive – the surprising truth about what motivate us**, Canongate, 2010

Pink, Daniel; **To Sell Is Human - the surprising truth about persuading, convincing and influencing others**, The Text Publishing Company, 2012

Pink, Daniel; **When - the scientific secrets of perfect timing**, The Text Publishing Company, 2018

Pink, Daniel; **The Power of Regret How Looking Backward Moves Us Forward** Canongate, 2022

Pinker, Steven; **Enlightenment Now - The Case For Reason, Science, Humanism and Progress**, Penguin 2018

Pflaeging, Niels, **Essays on Beta Vol 1**, Betacodex Publishing, 2020

Porritt, Jonathon; **Capitalism as if the World Matters**, Earthscan, 2005

Post, Stephen; Neimark, Jill; **Why bad things happen to good people**, Broadway Books, 2007

Priestley, Daniel; **Become A Key Person of Influence**, Ecademy Press, 2010

Priestley, Daniel; **The Entrepreneur Revolution**, Capstone Publishing Ltd, 2013

Priestley, Daniel; **Oversubscribed: How to Get People Lining Up to Do Business With You**, Capstone A Wiley Brand, 2015

Pressfield, Steven; **Do the work**, The Domino Project, 2011

Quirke, Bill; **Communicating Corporate Change**, McGraw-Hill, 1996

Raworth, Kate; **Doughnut Economics Seven Ways to Think Like a 21st Century Economist**, rh business books, 2017

Reich, Robert, B; **The System Who Rigged It, How We Fix It**, Picador, 2020

Reynolds, Garr; **presentation zen**, New Riders, 2008

Reynolds, Garr; **The naked presenter**, New Riders, 2011

Reynolds, Henry, **Truth-telling History, Sovereignty and The Uluru Statement**, New South, 2021

Robinson, Ken, with Lou Aronica; **The Element**, Penguin Books, 2009

Robinson, Ken; **Out of our minds**, Capstone 2011

Robinson, Ken, and Lou Aronica; **Finding Your Element**, Penguin Books, 2014

Roberts, Kevin; **the future beyond brands lovemarks**, Murdoch Books, 2004

Roberts, Kevin; **64 shots: Leadership in a crazy world**, Powerhouse Books, 2016

Rock, David; **Quiet Leadership**, Harper Collins, 2006

Roddick, Anita; **Business As Unusual**, Thorsons, 2000

Roeder, Mark; **The Big Mo** – why momentum now rules our world, ABC Books, 2010

Rohn, Jim; **The Five Major Pieces to the Life Puzzle**, Brolga Publishing, 1994

Rohn, Jim; **Leading An Inspired Life**, Nightingale Conant, 1997

Ross, Emily; Holland, Angus; **100 Great Businesses and the Minds Behind Them**, Random House, 2004

Rushkoff, Douglas; **Team Human**, W. W. Norton & Company, 2019

Ryan, Gary; **What Really Matters for Young Professionals**, Book Pal, 2010

Ryan, Gary; **Disruption Leadership Matters, lessons for leaders from the pandemic**, Inspiring Publishers, 2021

Sachs, Jeffrey; **Common Wealth**, Allen Lane an imprint of Penguin Books 2008

Sanborn, Mark; **The Fred Factor**, Random House, 2004

Sanford, Carol; **The Regenerative Business [redesign work, cultivate human potential, achieve extraordinary outcomes]** Nicholas Brealey Publishing, 2017

Sanford, Carol; **No More Feedback [cultivate consciousness at work]** InterOctave, 2018

Sanford, Carol; **The Regenerative Life: Transform Any Organisation, Our Society, And Your Destiny**, Nicolas Brealey Publishing, 2020

Sarros, James; Cooper, Brian; Hartican, Anne; Barker, Carolyn; **the character of leadership**, John Wiley & Sons, 2006

Sato, Masami; **Giving Business Creating The Maximum Impact in a Meaning-driven World**, Buy1Give1 Pte Ltd, 2016

Savitz, Andrew, W; **The Triple Bottom Line**, Jossey Bass, 2006

Seidman, Dov; **how - Why HOW We Do Anything Means Everything**, John Wiley & Sons, Inc. 2007

Seligman, Martin Dr.; **Flourish**, William Heinman Australia, 2011

Semler, Ricardo; **Maverick**, Arrow, 1993

Semler, Ricardo; **The Seven-Day Weekend**, Century, 2003

Senge, Peter; **The Fifth Discipline**, Random House, 2006

Senge. Peter and others; **The Necessary Revolution**, Nicholas Brealey Publishing, 2008, 2010

Senge, Peter; Scharmer, C. Otto; Jaworski, Joseph; Flowers, Betty Sue; **Presence**, Nicolas Brealey, 2005

Sernovitz, Andy; **Word of Mouth Marketing**, Greenleaf Book Group Press, 2012

Schultz, Howard, Yang, Dori Jones; **Pour Your Heart Into It**, Hyperion, 1997

Schwarz, Tony; with Gomes, Jean and Catherine McCarthy, Ph.D.; **The Way We're Working Isn't Working**, Simon & Shuster, 2010

Schumacher, E. F.; **Small Is Beautiful: A Study of Economics As If People Mattered**, Blond & Briggs (1973 - 2010), HarperCollins (2010 - present)

Scott, Kim; **Radical Candor: How to get What You Want by Saying What You Mean**, Pan Books (electronic edition) 2018

Scott, Linda, **The Double X Economy**, Faber and Faber, 2020

Shafik, Minouche, **What We Owe Each Other A New Social Contract**, Penguin Random House, 2021

Sheahan, Peter; **Flip**, Random House Australia, 2007

Sheahan, Peter: **Making \$#IT Happen**, William Heinemann Australia, 2010

Sheahan, Peter, Williamson, Julie, Thurbon, Dom; **Matter - Move Beyond The Competition, Create More Value, and Become The Obvious Choice**, Ebury Press, 2016

Shortis, Emma, **Our Exceptional Friend Australia's fatal alliance with the United States**, Hardie Grant, 2021

Silver, Yanik; **Evolved Enterprise: an illustrated guide to re-think, re-imagine, & re-invent your business to deliver meaningful impact & even greater profits**, Ideapress Publishing, 2017

Simpson, Steve; **Cracking the Corporate Culture Code**, Narnia House Publishing, 2001

Sinclair, Amanda; **leadership for the disillusioned**, Allen & Unwin, 2007

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